

**GANESH GUNJAL**

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### **Profile Statement**

Over 10 years of experience in 'Livelihood Promotion' (Skill development) through 'Vocational training" and "youth entrepreneurship" in urban and rural area. Specialize in CSR, Partnership development, Leadership expertise with strong Due Diligence, project implementation, Monitoring & Evaluation, Financial management, MIS development, Networking, Coordination and Analytical skill

### **Key Competencies**

I am an organized, efficient and hard-working person, I am willing to discover and accept new ideas which can be put into practice effectively. I have good interpersonal understanding, communication skill, confident team player with ability to work on own initiative.

† **Good interpersonal skills** – My experience during field work of social work has helped me to develop ability to communicate and build rapport with people.

† **Career Counseling**- Guidance to vasti level candidates to help to choose appropriate training course or continuing education and motivate for continuing education

† **Proposal & Budgeting** – Experience of making proposal and budgeting while working at various organization always provided direction to project and financial budget plan.

† **Goal oriented planning** – working experience has sharpened my planning skills. I take due care to plan things to minutes' details, have alternatives thoughts of and regularly reflect upon the plans to improve them.

† **Problem solving** – Various counseling sessions that I took during field work and various problem faced during my association with schools for past years has developed my problem-solving ability.

† **Documentation, reporting and presentation** – I recognized the importance of documentation and report making as well as adequate presentation during my social work course. During my field work I faced situations wherein my report was the basis for decision, that led me to develop these skills.

**Education**

Qualification	Year	Institution	Grades/Percentage
NET	2025	Qualified in- Social Work	Qualified
SET	2024	Qualified in - Social Work	Qualified
LLB	2023	Modern Law College, Pune	Appear
Master in social work	2009-11	Bharati Vidyapeeth University, Pune	First Class
Bachelor of Arts	2006-09	Nowrosajee Wadia College,	First Class
H S C	2006	Nowrosajee Wadia College, Pune	First Class
SSC	2004	Himgiri Vidyalay, Pune	First Class

## Professional Experience

### **Organization: Yardi Software India Private Limited, Pune**

Yardi is one of the listed company dedicated to design, development and support of real estate investment management & property management software. It has started Corporate Social Responsibility in 2014 and working in the areas of Sanitation, Education, Health, Vocational Training & livelihood in urban Pune city.

**Designation:** Senior Program Officer- CSR (Corporate Social Responsibility)

**Duration:** 14 May 2018 to till date

### **Key Responsibilities for Vocational Training & Livelihood Program (Skill Development):**

- Focus and manage vocational training program of the Yardi CSR
- Handling three wards of Pune city for better implementation of vocational training
- Inviting proposals from Vocational Training Institutes related to CSR goals of YVVP
- Due diligence of Ngo's & VTI's as per Yardi policy
- Discussion about project plans, strategies and budget for recommendation of project.
- Screening of quality organizations working in vocational training program.
- Coordinate and partnership with the various vocational training provider organization.
- Conduct meetings with the VT partner organization for the smooth coordination
- Networking with Stakeholders i.e. CBO's, Ngo's, ICDS, SHG's, Corporators, Prominent person, youth & Mahila mandals etc.
- Coordinate and assist to conduct Need Assessment survey, FGD's for the vocational training in Yardi CSR geographical areas.
- Provide regular guidance to field level staff for improvisation in implementation part
- Conduct awareness camps of vocational training for the various areas of yCSR
- Counsel and enroll the candidates as per their requirement with the partner organization.
- Reporting of the updates of vocational training to the CSR team Lead & Head
- Conduct awareness and job fair camps with help of partner VTI's and stakeholders.
- MIS development and maintain of all enrolled candidates supported by YVVP
- Presentation of Success Stories in quarterly newsletter of company
- Maintaining of cash flow, sponsorship amount and Utilization report for vocational training program

**Organization: Bharatiya Yuva Shakti Trust in conjunction with Confederation of Indian Industry (BYST- CII)**

BYST is Nonprofit Organizations that primarily assists disadvantage youth to develop business ideas into viable enterprise under the guidance of mentors, the main idea being assisting job seekers become job creators.

**Designation: Cluster Head ( Aurangabad )**

**Duration:** July 2011 to September 2013 and June 2016 to May 2018

**Key Responsibilities:**

- Mentor identification, Recruitment, orientation and training
- Mentor entrepreneur pairing and monitoring relationship
- Organize need based trainings
- Providing support services like Exhibitions, Networking, Get together and Marketing support
- Coordination with Partner Organization, Mentors &Entrepreneurs
- Streamline the all-program records
- Conducting monthly 'Mentor Advisory Panel' and 'Mentor's Chapter' meetings
- Coordination, communication and documentation of core program

**Additional Information**

<b>Computer Skills</b>	MS-CIT
<b>Languages</b>	Read, write, speak – Marathi, Hindi, English
<b>Interests/Hobbies</b>	Dancing